



CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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| PUBLIC MEETING NOTICE: | REAL ESTATE EDUCATION COMMITTEE |
| MEETING DATE AND TIME: | Thursday May 6, 2010 at 9:30 a.m. |
| PLACE: | Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware |

AMENDED AGENDA

(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – April 1, 2010
- 3.0 Unfinished Business
 - 3.1 Discussion Regarding Annual Seminar Topics and Instructors
 - 3.2 Discussion Regarding CE Requirements
- 4.0 New Business
 - 4.1 Review of Letters of Intent and Course Evaluations
 - 4.2 Review of Course Provider Applications
 - 4.2.1 Course Provider: McKissock, LP
 - 4.2.1.1 Course Title: Effective Listing Presentations
 - Credit Hours: 4
 - * 4.2.2 Course Provider: Keller Williams Realty Central Delaware
 - 4.2.2.1 Course Title: Seller Mastery
 - Credit Hours: 6
 - 4.2.2.2 Course Title: Buyer Mastery
 - Credit Hours: 6
 - 4.3 Review of Instructor Applications

- 4.3.1 Gerry Hudson
Continuing Education: Professional Enhancement: Business Economics and the Secondary Mortgage Market/Property Pricing and CMAs/Misrepresentations and Case Studies/Closing Procedures and Settlement Costs/The Qualifying Process
- 4.3.2 Joseph Raskauskas
Continuing Education: Professional Enhancement: 1031 Tax Exchanges/ Settlement Procedures/Tax Matters
- 4.3.3 Shirley Kalvinsky
Continuing Education: Legislative Update/Salesperson Core Course/Broker Core Course/Professional Enhancement: Business Planning/Procuring Cause/The Road to Success/Ethics/Fair Housing/Brokerage Management/Mediation/Financing
Pre-Licensing: Orientation/Real Estate Mathematics/ Real Estate Sales
Broker's Course: Brokerage/Real Estate Documents/Valuing Real Property/Financing/Ethics/Legal and Governmental Aspects of Real Estate/ Real Estate Investment/Mathematics
- *4.3.4 William Schab
Continuing Education: Professional Enhancement: Contract Law
Pre-Licensing: Real Estate Law
Broker's Course: Real Estate Documents/ Legal and Governmental Aspects of Real Estate
- *4.3.5 Bruce Plummer
Continuing Education: Legislative Update/Salesperson Core Course/Broker Core Course/DREC Property Management/Professional Enhancement: Landlord Tenant Code/Commercial Real Estate/Procuring Cause/Disclosure Duties in the Sale of Real Estate/Ethics and Professional Standards/Agency/Fair Housing/GRI
Pre-Licensing: Orientation/Real Estate Sales
Broker's Course: Brokerage/Real Estate Documents/Financing/Ethics/Legal and Governmental Aspects of Real Estate/Real Estate Investment
- *4.3.6 John Tarburton
Pre-Licensing: Real Estate Law
Broker's Course: Real Estate Documents/ Legal and Governmental Aspects of Real Estate

4.4 Review Student Requests for Approval of Educational Activity

- 4.4.1 Student: Casey Kenton
Activity Title: Financial Analysis for Commercial Investment
Credit Hours Requested: Not Specified

5.0 Correspondence

- 5.1 Review TracyLee Elmore's Resume for Consideration of Appointment to the Education Committee to Fill the Upcoming Sussex County Public Member Vacancy

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – June 3, 2010

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.